

New Placement Opportunities

Type: Marketing

Job Title: International Sales & Marketing - Asia (CAL 19)

Job Description:

Reporting to and working alongside the Directors and Marketing Manager – you will be responsible for researching the copper alloy market in Asia and producing & implementing a results driven marketing plan. This will involve:

- Finding new prospects and customers
- Researching size of market, specifically products & potential new markets.
- Providing a breakdown of channels; i.e. manufacturers, stockists and end users (highlight potential end users for immediate action).
- Build a database of all information gained for easy access/reporting, enabling company to analyse the statistics and provided future marketing direction.
- Set targets for the company and report on progress.
- Telemarketing to prospects in your home country, using your language skills, collating, analysing and reporting on information to ensure company increases business.
- Collating, analysing and reporting on competitor activity.
- Following up on sales enquiries and organise quotations.
- Report on all activity daily, weekly and monthly.
- Other general office duties as required. Hours of work: 06.00am - 15.00 pm Monday to Friday (these hours are necessary in order to reach target markets)

Start Date: As soon as Possible

Duration of Placement: 6 to 12 Months

Location: Stoke on Trent, Staffordshire

Remuneration: £400 plus accommodation provided and bills paid per month

Visit: <http://www.placement-uk.com/ops/job.php?id=805&job=International-Sales-&-Marketing---Asia>

Placement UK, 12 Station Rd, Kenilworth, Warwickshire, CV8 1JJ

Tel: 0044 1926 511610 Fax: 0044 1926 864 222

WWW.placement-uk.com Email: admin@placement-uk.com

Type: Sales

Job Title: Sales Executive (PLC 7)

Job Description:

Working in a fast moving and dynamic office environment, the successful candidate will be a key team member and will play an active role in the achievement of the company goals. It is a fun and varied role – reflecting the nature of our products.

You will be trained on the key sales skills that are required to achieve your objectives. This is a REAL JOB where you will gain REAL EXPERIENCE. It will be an opportunity to build your confidence and your interpersonal skills as well as develop your communication and negotiation techniques.

You will be working in the sales team along side experienced sales staff.

Your duties will include:

- Contacting new clients to introduce the company's products that are being developed continually
- Contacting existing clients to leverage more revenues
- Contacting lapsed clients to re-introduce the company's products
- Generate sales revenue for the business
- Working alongside the marketing team to promote new products
- You will be speaking to promotional merchandise companies that the company knows buy similar products – this is NOT cold calling
- Liaise with other team members to help you achieve your goals and use the other team members in the marketing and production teams to ensure your clients are provided with exactly what they need
- Hours of work will be Monday to Friday, 9.00 a.m. - 5:30 p.m.

Start Date: As soon as possible

Duration of Placement: 6 months or longer

Location: Slough, Berkshire

Remuneration: Accommodation provided + £50 per week

Visit: <http://www.placement-uk.com/ops/job.php?id=807&job=Sales-Executive->

Type: Marketing

Job Title: Russian speaking Sales & Marketing Assistant (RSS 10)

Job Description:

This company is the European leader in online RSS advertising, representing a number of renowned publishers in the UK, France & Germany. (BBC, Guardian, Le Monde)

They are currently recruiting interns to assist their media sales executives whose primary remit is to develop new business whilst managing and growing our existing.

This is a team role reporting directly to the sales executive and into both the Publishing and Sales Directors. The ideal candidates will be a forward thinker, adaptable and proactive to developing market trends. You will thrive in a fast-paced, always changing market place and have the drive to exceed all expectations.

Start Date: February 2010

Duration of Placement: 6 Months

Location: Central London

Remuneration: £800 per month

Visit: <http://www.placement-uk.com/ops/job.php?id=809&job=Russian-speaking-Sales-&Marketing-Assistant>

Type: IT

Job Title: Web Development Trainee (NUL 4)

Job Description:

This distributor of professional nutritional products is offering a particularly interesting and varied IT placement suitable for a Masters or final year undergraduate student. It combines web design with IT support for internal network users. Reporting to the Managing Director & ICT Supervisor, tasks and duties will include:

- Develop and maintain - informational websites
e-commerce websites
interactive websites
- Integrate websites with MySQL database server using PHP;
- Use Adobe Photoshop and Adobe Illustrator for graphical manipulation;
- Participate in developing and implementing electronic marketing
- Working within a busy and challenging role across multiple projects at once.
- The Company uses a Windows 2003 based TCP/IP server/client network
- Hours of work 8.30am to 5.30pm, Monday to Friday

Start Date: As soon as possible

Duration of Placement: 6 months

Location: Newton Abbot, Devon

Remuneration: £600 per month

Visit: <http://www.placement-uk.com/ops/job.php?id=801&job=Web-Development-Trainee>

Type: Marketing

Job Title: Portuguese speaking Sales & Marketing Assistant (RSS 9)

Job Description:

This company is the European leader in online RSS advertising, representing a number of renowned publishers in the UK, France & Germany. (BBC, Guardian, Le Monde)

They are currently recruiting interns to assist their media sales executives whose primary remit is to develop new business whilst managing and growing our existing.

This is a team role reporting directly to the sales executive and into both the Publishing and Sales Directors. The ideal candidates will be a forward thinker, adaptable and proactive to developing market trends. You will thrive in a fast-paced, always changing market place and have the drive to exceed all expectations.

Start Date: December 2009

Duration of Placement: 6 months

Location: Central London

Remuneration: £800 per month

Visit: <http://www.placement-uk.com/ops/job.php?id=800&job=Portuguese-speaking-Sales-&-Marketing-Assistant>